

MLS Sales Statistics									
Number of Sales									
		56	38	<18>	<32.14%>	909	586	<323>	<35.53%>
		MONTH OF		#	%	YEAR		#	%
Kauai Island		December		Increase /	Increase /	TO DATE		Increase /	Increase /
		2007	2008	<Decrease>	<Decrease>	2007	2008	<Decrease>	<Decrease>
ENTIRE	Residential	29	18	<11>	<37.93%>	408	283	<125>	<30.64%>
	Vacant Land	12	8	<4>	<33.33%>	191	121	<70>	<36.65%>
	Commercial	1	3	2	200.00%	10	11	1	10.00%
	Condominium	13	9	<4>	<30.77%>	295	169	<126>	<42.71%>
	Business	1	0	<1>	<100.00%>	5	2	<3>	<60.00%>
WAI MEA	Residential	2	4	2	100.00%	34	18	<16>	<47.06%>
	Vacant Land	0	0	0		4	1	<3>	<75.00%>
	Commercial	0	0	0		1	2	1	100.00%
	Condominium	0	0	0		1	0	<1>	<100.00%>
	Business	1	0	<1>	<100.00%>	1	0	<1>	<100.00%>
KOLOA	Residential	11	1	<10>	<90.91%>	104	55	<49>	<47.12%>
	Vacant Land	4	1	<3>	<75.00%>	83	45	<38>	<45.78%>
	Commercial	0	0	0		0	1	1	0.00%
	Condominium	5	1	<4>	<80.00%>	73	40	<33>	<45.21%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	1	3	2	200.00%	54	37	<17>	<31.48%>
	Vacant Land	1	3	2	200.00%	18	22	4	22.22%
	Commercial	1	3	2	200.00%	7	6	<1>	<14.29%>
	Condominium	2	3	1	50.00%	78	33	<45>	<57.69%>
	Business	0	0	0		2	1	<1>	<50.00%>
KAWAIHAU	Residential	5	6	1	20.00%	116	106	<10>	<8.62%>
	Vacant Land	4	2	<2>	<50.00%>	48	22	<26>	<54.17%>
	Commercial	0	0	0		2	2	0	0.00%
	Condominium	0	1	1	0.00%	23	23	0	0.00%
	Business	0	0	0		0	0	0	
HANA LEI	Residential	10	4	<6>	<60.00%>	100	67	<33>	<33.00%>
	Vacant Land	3	2	<1>	<33.33%>	38	31	<7>	<18.42%>
	Commercial	0	0	0		0	0	0	
	Condominium	6	4	<2>	<33.33%>	120	73	<47>	<39.17%>
	Business	0	0	0		2	1	<1>	<50.00%>

MLS Sales Statistics
Sales Volume

52,491,930 21,737,900 <30,754,030> <58.59%> 792,525,724 465,433,919 <327,091,805> <41.27%>

Kauai Island		MONTH OF		#		%		YEAR		#		%	
		December		Increase /		Increase /		TO DATE		Increase /		Increase /	
		2007	2008	<Decrease>	<Decrease>	2007	2008	<Decrease>	<Decrease>				
ENTIRE	Residential	31,150,500	10,410,900	<20,739,600>	<66.58%>	395,134,709	251,194,164	<143,940,545>	<36.43%>				
	Vacant Land	12,134,000	5,076,000	<7,058,000>	<58.17%>	178,080,833	96,772,225	<81,308,608>	<45.66%>				
	Commercial	1,478,000	1,725,000	247,000	16.71%	10,539,583	8,790,625	<1,748,958>	<16.59%>				
	Condominium	7,589,430	4,526,000	<3,063,430>	<40.36%>	208,080,599	108,281,905	<99,798,694>	<47.96%>				
	Business	140,000	0	<140,000>	<100.00%>	690,000	395,000	<295,000>	<42.75%>				
WAI MEA	Residential	770,000	1,850,000	1,080,000	140.26%	21,563,500	8,081,300	<13,482,200>	<62.52%>				
	Vacant Land	0	0	0		653,000	300,000	<353,000>	<54.06%>				
	Commercial	0	0	0		420,000	1,114,000	694,000	165.24%				
	Condominium	0	0	0		490,000	0	<490,000>	<100.00%>				
	Business	140,000	0	<140,000>	<100.00%>	140,000	0	<140,000>	<100.00%>				
KOLOA	Residential	7,689,000	1,150,000	<6,539,000>	<85.04%>	88,487,184	59,457,025	<29,030,159>	<32.81%>				
	Vacant Land	2,870,000	699,000	<2,171,000>	<75.64%>	91,799,144	44,354,025	<47,445,119>	<51.68%>				
	Commercial	0	0	0		0	2,500,000	2,500,000	0.00%				
	Condominium	3,099,500	780,000	<2,319,500>	<74.83%>	49,800,000	22,463,475	<27,336,525>	<54.89%>				
	Business	0	0	0		0	0	0					
LIHUE	Residential	450,000	1,260,000	810,000	180.00%	36,986,400	21,543,636	<15,442,764>	<41.75%>				
	Vacant Land	499,000	714,000	215,000	43.09%	11,186,690	5,859,500	<5,327,190>	<47.62%>				
	Commercial	1,478,000	1,725,000	247,000	16.71%	8,856,583	4,501,625	<4,354,958>	<49.17%>				
	Condominium	690,000	571,000	<119,000>	<17.25%>	29,422,573	11,086,000	<18,336,573>	<62.32%>				
	Business	0	0	0		90,000	345,000	255,000	283.33%				
KAWAIHAU	Residential	3,081,500	2,670,900	<410,600>	<13.32%>	78,917,700	62,218,099	<16,699,601>	<21.16%>				
	Vacant Land	2,080,000	663,000	<1,417,000>	<68.13%>	23,307,999	8,362,700	<14,945,299>	<64.12%>				
	Commercial	0	0	0		1,263,000	675,000	<588,000>	<46.56%>				
	Condominium	0	250,000	250,000	0.00%	9,441,900	10,351,000	909,100	9.63%				
	Business	0	0	0		0	0	0					
HANA LEI	Residential	19,160,000	3,480,000	<15,680,000>	<81.84%>	169,179,925	99,894,104	<69,285,821>	<40.95%>				
	Vacant Land	6,685,000	3,000,000	<3,685,000>	<55.12%>	51,134,000	37,896,000	<13,238,000>	<25.89%>				
	Commercial	0	0	0		0	0	0					
	Condominium	3,799,930	2,925,000	<874,930>	<23.02%>	118,926,126	64,381,430	<54,544,696>	<45.86%>				
	Business	0	0	0		460,000	50,000	<410,000>	<89.13%>				

		MLS Sales Statistics							
		Median Sales Price							
		3,189,000	1,986,500	<1,202,500>	<37.71%>	2,493,820	2,352,500	<141,320>	<5.67%>
		MONTH OF				YEAR			
		December				TO DATE			
		2007	2008	Increase / <Decrease>	Increase / <Decrease>	2007	2008	Increase / <Decrease>	Increase / <Decrease>
Kauai Island				#	%	#	%		
ENTIRE	Residential	625,000	495,000	<130,000>	<20.80%>	650,000	615,000	<35,000>	<5.38%>
	Vacant Land	516,000	391,500	<124,500>	<24.13%>	605,000	480,000	<125,000>	<20.66%>
	Commercial	1,478,000	475,000	<1,003,000>	<67.86%>	533,820	515,000	<18,820>	<3.53%>
	Condominium	430,000	625,000	195,000	45.35%	565,000	545,000	<20,000>	<3.54%>
	Business	140,000	0	<140,000>	<100.00%>	140,000	197,500	57,500	41.07%
WAI MEA	Residential	385,000	450,000	65,000	16.88%	423,750	430,000	6,250	1.47%
	Vacant Land	0	0	0		180,000	300,000	120,000	66.67%
	Commercial	0	0	0		420,000	557,000	137,000	32.62%
	Condominium	0	0	0		490,000	0	<490,000>	<100.00%>
	Business	140,000	0	<140,000>	<100.00%>	140,000	0	<140,000>	<100.00%>
KOLOA	Residential	555,000	1,150,000	595,000	107.21%	652,500	775,000	122,500	18.77%
	Vacant Land	625,000	699,000	74,000	11.84%	950,000	699,000	<251,000>	<26.42%>
	Commercial	0	0	0		0	2,500,000	2,500,000	0.00%
	Condominium	425,000	780,000	355,000	83.53%	615,000	518,500	<96,500>	<15.69%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	450,000	400,000	<50,000>	<11.11%>	547,000	480,000	<67,000>	<12.25%>
	Vacant Land	499,000	279,000	<220,000>	<44.09%>	417,500	279,500	<138,000>	<33.05%>
	Commercial	1,478,000	475,000	<1,003,000>	<67.86%>	558,463	548,313	<10,150>	<1.82%>
	Condominium	345,000	195,000	<150,000>	<43.48%>	334,867	257,500	<77,367>	<23.10%>
	Business	0	0	0		45,000	345,000	300,000	666.67%
KAWAI HAU	Residential	640,000	432,500	<207,500>	<32.42%>	570,000	507,500	<62,500>	<10.96%>
	Vacant Land	342,500	331,500	<11,000>	<3.21%>	437,500	289,100	<148,400>	<33.92%>
	Commercial	0	0	0		428,000	337,500	<90,500>	<21.14%>
	Condominium	0	250,000	250,000	0.00%	275,000	300,000	25,000	9.09%
	Business	0	0	0		0	0	0	
HANALEI	Residential	885,000	862,500	<22,500>	<2.54%>	1,112,000	975,000	<137,000>	<12.32%>
	Vacant Land	1,375,000	1,500,000	125,000	9.09%	722,000	715,000	<7,000>	<0.97%>
	Commercial	0	0	0		0	0	0	
	Condominium	472,500	722,500	250,000	52.91%	798,500	799,000	500	0.06%
	Business	0	0	0		230,000	50,000	<180,000>	<78.26%>